

# **Love Your Library**

**“Making Our Community Better”**

## **Southeast Steuben County Library**

### **2014 Future Plan**

\*All tax rate information is based on current information. Final costs will be known in September 2015



# “259 Budget Vote”



- Voter driven
- Aligns with CPP school district boundaries
- Library remains autonomous

# Monthly Cost is Less Than... Coffee and Donut



**\$786,000**

- \* \$.41 cents/\$1,000 Assessed Value
- \* \$85,000 median property value = \$34.85 yearly, OR approximately \$2.90 a month
- \* \$100,000 property value = \$41 yearly, OR approximately \$3.41 a month

# Important Dates to Remember



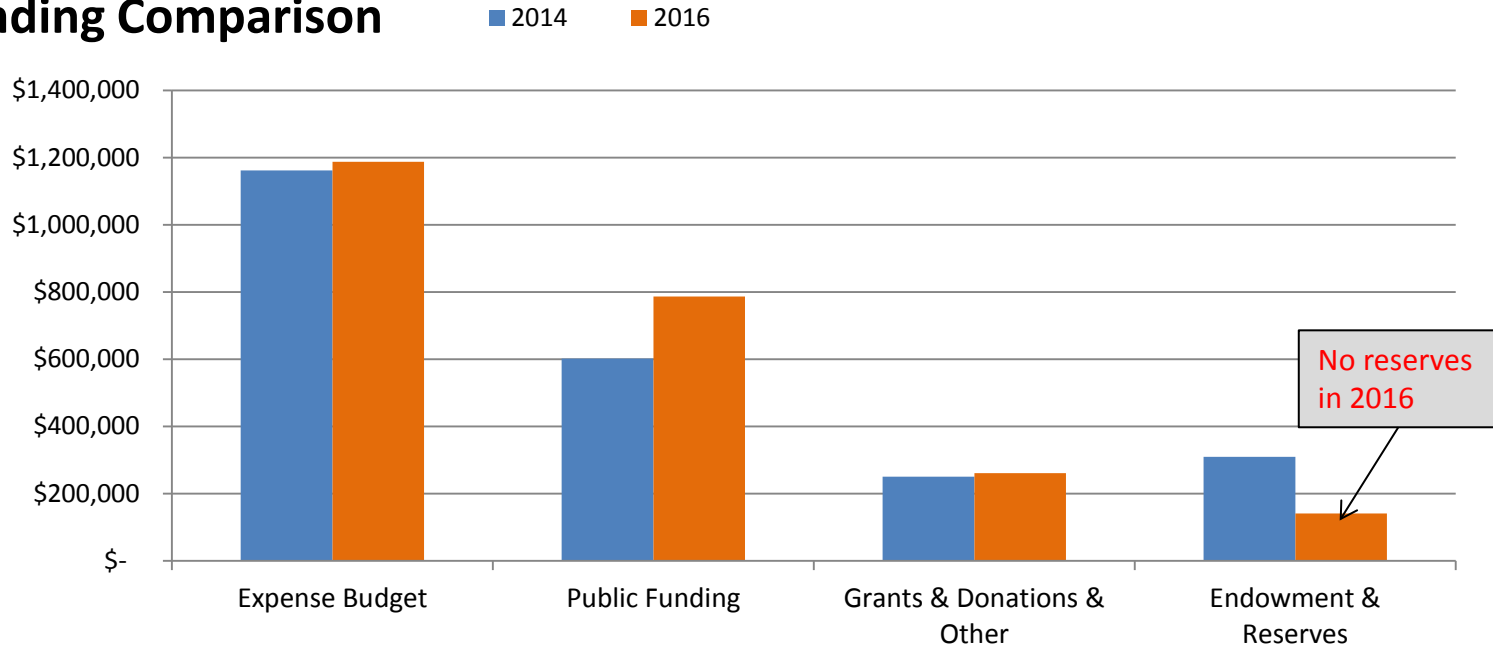
1. The Library asks for a 259 vote on **October 21, 2014.**
2. The Library asks that the October 21 vote **take place in all 8 school district polling locations.**
3. If the vote passes, the tax levy won't appear until **October 2015.**

# Future Funding Comparison

	2014	2016	
<b><u>Operating</u></b>			
<b>Income</b>			
Public Funding	\$ 575,753	\$ 786,000	37% New funding method
Other Income	\$ 34,400	\$ 36,495	
Donations	\$ 141,150	\$ 122,428	-13% Corning Foundations grant not received
<b>Operating Income</b>	\$ 751,303	\$ 944,923	
<b>Expense</b>			
Payroll & Benefits	\$ (638,667)	\$ (682,652)	
Library Materials/Programs	\$ (135,595)	\$ (143,853)	
Other Expense	\$ (51,239)	\$ (32,286)	-37% Computer equip not every yr
Administration & General	\$ (65,840)	\$ (67,830)	
Facilities	\$ (148,475)	\$ (157,517)	
<b>Operating Expense</b>	\$ (1,039,816)	\$ (1,084,138)	
<b>Operating Deficit</b>	\$ (288,513)	\$ (139,215)	-52% Operating income closer to expense
<b><u>Non-Operating</u></b>			
Grant/Donation Income (Restricted)	\$ 100,419	\$ 101,943	
Grant/Donation Expense (Restricted)	\$ (101,392)	\$ (101,392)	
Future Funding Expense	\$ (20,000)	\$ -	-100% Not necessary with successful vote
<b>Non-Operating Deficit</b>	\$ (20,973)	\$ 551	
<b>Total Deficit</b>	\$ (309,486)	\$ (138,664)	
Endowment	\$ 209,486	\$ 138,664	-34% Reduced usage in alignment with policy
Reserves	\$ 100,000	\$ -	-100% Reserves fully liquidated
	\$ -	\$ -	

# How would library funding change?

## Funding Comparison



- Funding structure will remain a combination of public funds, grants / donations, and endowment interest.
- Increase in public funding is required to off-set:
  - Liquidation of the reserve funds created (from donations) when the library re-opened
    - Reserves have **ALL** been spent to balance the budget over recent years
  - Exceeding the spending policy threshold for endowment interest in 2014
- Library will continue to seek and receive funding from donations / grants as well as leverage the endowment to cover the \$400K gap in public funding to expenses.

# Why is the library asking for less money in this year's proposal than in 2013?

2013 Funding Proposal		\$ 960,000
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2014 Budget Cuts:		
Closing on Sundays ; reduced 2 FT	\$ (70,000)	
Library material spending cut	\$ (17,000)	
Computer equipment purchase cancelled	\$ (8,000)	
Subtotal		\$ (95,000)
Endowment interest usage increase		\$ (57,000)
Non-guaranteed grant income		\$ (22,000)
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2014 Funding Proposal		\$ 786,000

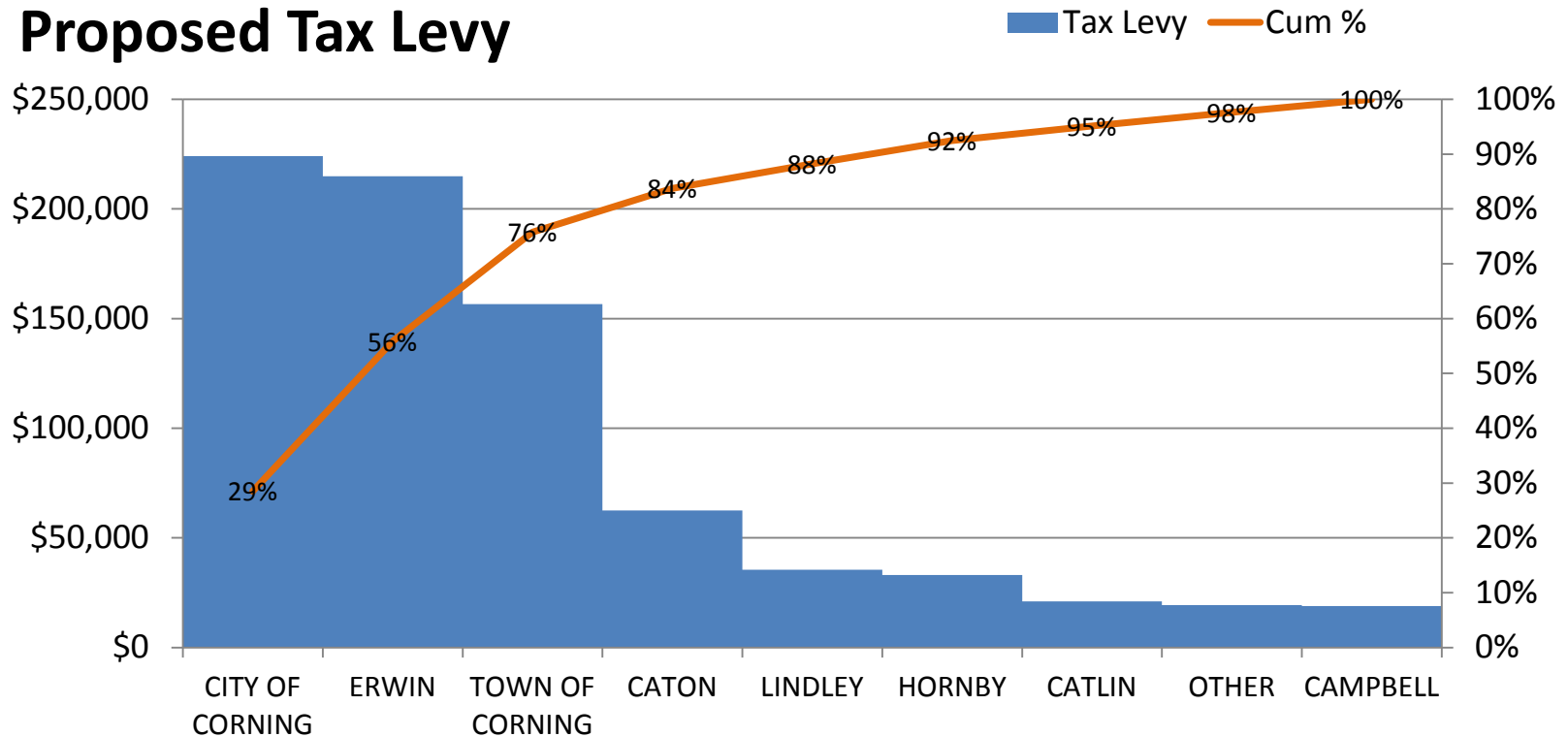
The amount requested in 2013 was needed to sustain current service levels. When that proposal did not pass, the Library took action to reduce expenses.

- Budget cuts made in February 2014, resulting in significant service cuts
- Increased reliance on endowment interest to the policy maximum
- Utilized higher risk non-guaranteed grants that will result in reduced services if not received



# How Much Would Each Municipality Pay?

## Proposed Tax Levy



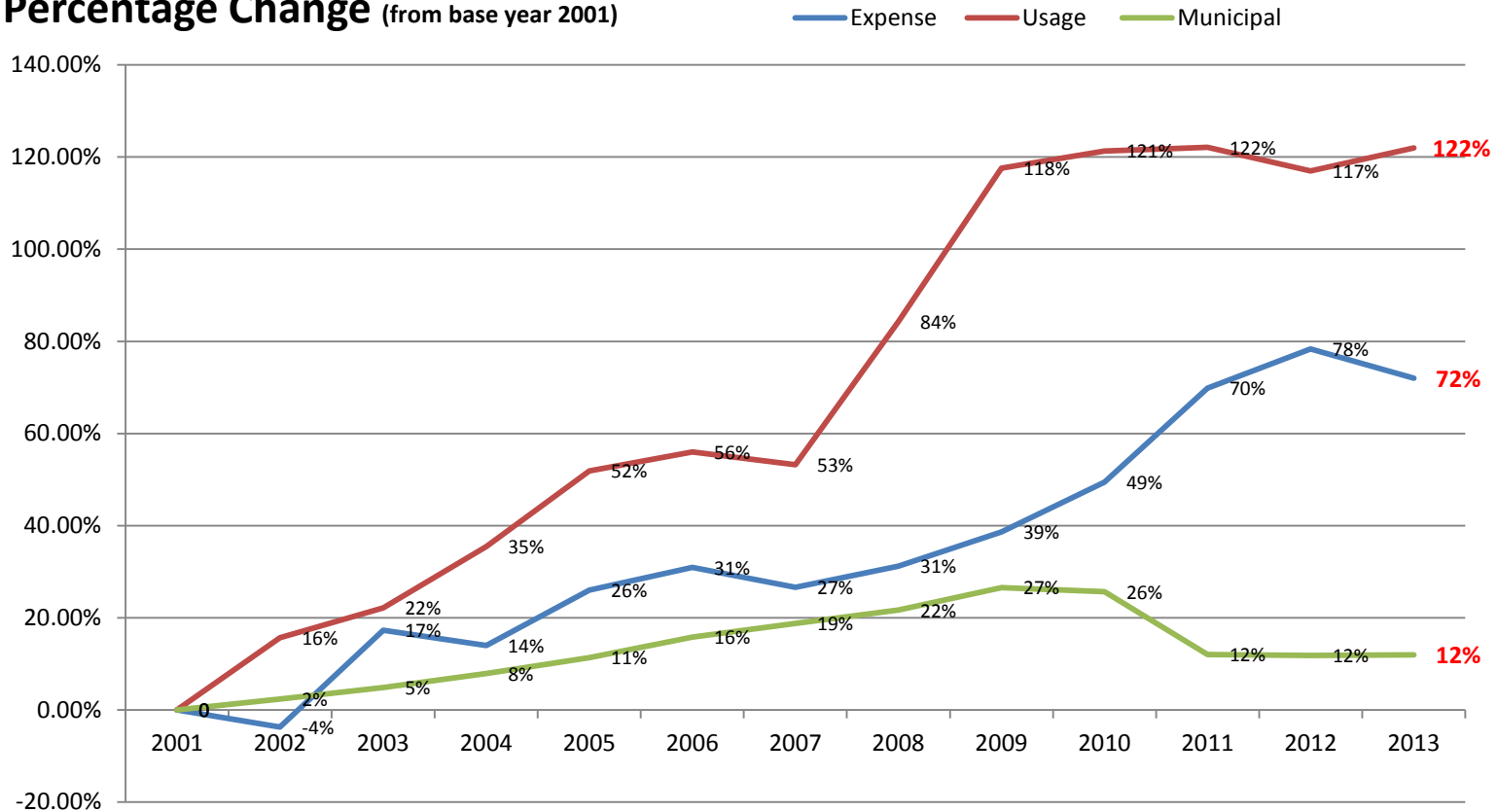
- 3 largest municipalities will be paying **76%** of the proposed tax levy
- Remaining **24%** is split among the other municipalities



# Why does the library need more money?

Funding has not kept up with growth

Percentage Change (from base year 2001)

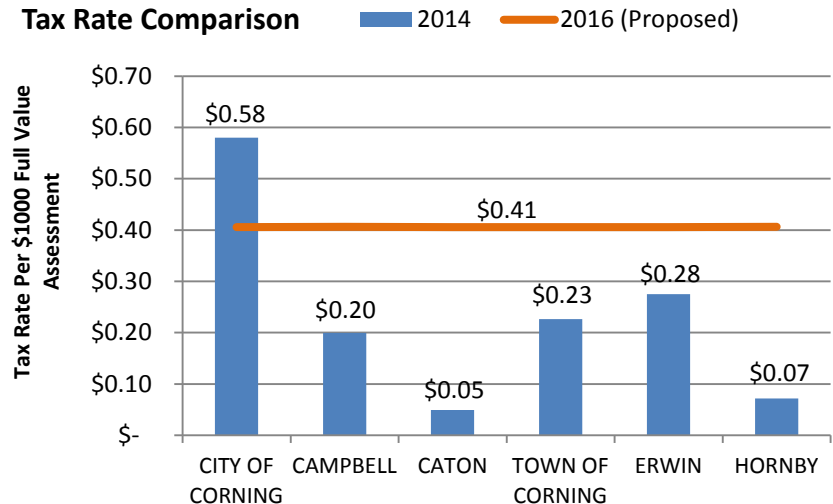


- 122% increase in Usage vs. 12% increase in Municipal Funding
  - Current Municipal Funding level is not sufficient
- Library has been able to contain expenses while experiencing significant growth in usage
  - Efficient delivery of services to the public

# Why does the library need more money?

Funding has not kept up with growth

- Contracts negotiated in 2010 with municipalities resulted in a 10% cut in funding
  - 1 municipality opted not to fund the library
- Proposed funding structure results in a flat tax rate based on assessed value
  - Avoids under or over payment
  - Similar to city, state, and federal taxes



- Current funding levels for most municipalities are **too low** to sustain services
  - \$7 per year for a \$100,000 home in Hornby would only pay for...
    - 1 paperback book
  - \$20 per year for a \$100,000 home in Campbell would only pay for...
    - 2 downloaded eBooks
  - \$28 per year for a \$100,000 home in Erwin would only pay for...
    - 1 use of the Library's job resources



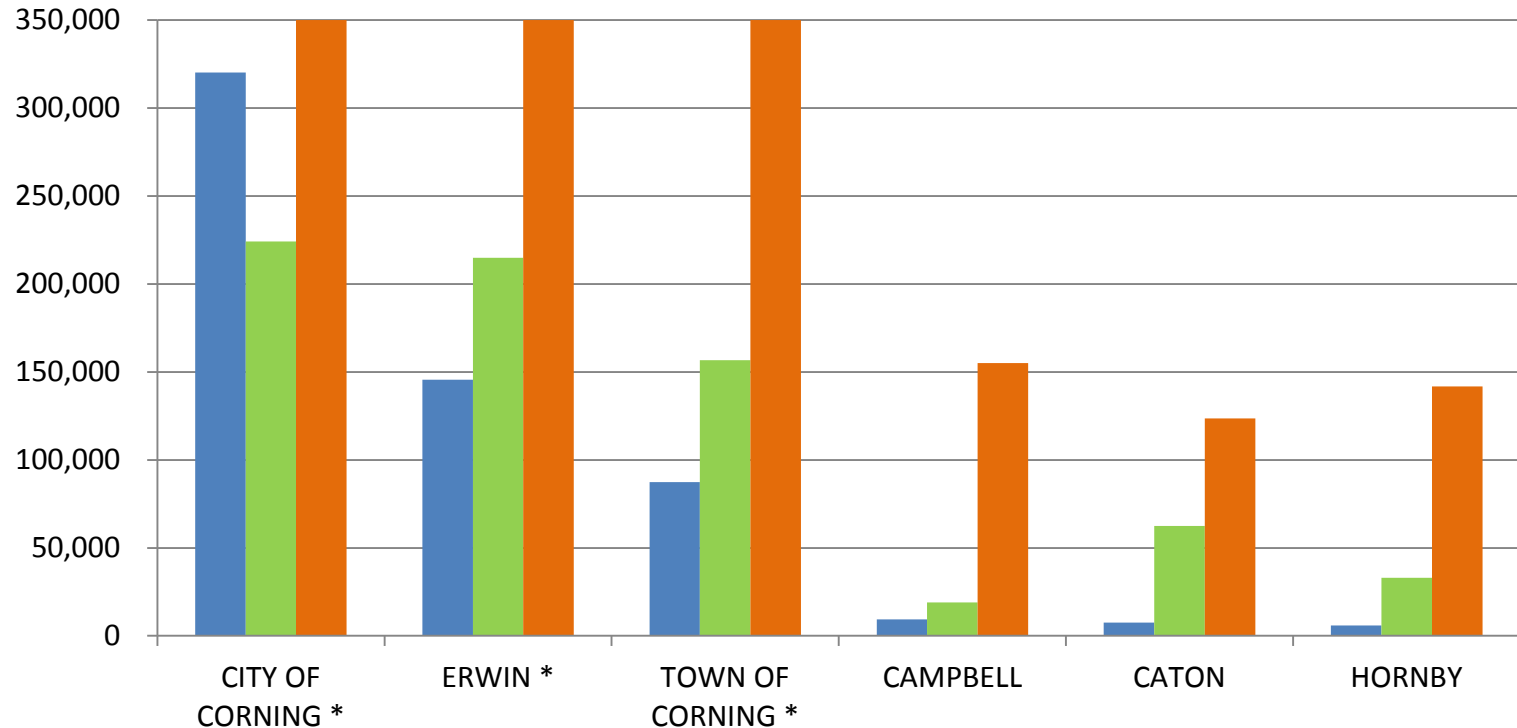
# What do you get for the money?

Value received significantly exceeds the cost

## Cost vs. Value of Services

■ Current Cost ■ Proposed Cost ■ Value Received

\* Value received exceeds \$500K for City of Corning (\$1.8M), Erwin (\$836K), and Town of Corning (\$871K)



- Value Received from library materials / services exceeds by 50% or more the proposed cost to the municipality
  - Value Received is the amount an individual would pay for library materials if they were purchased.

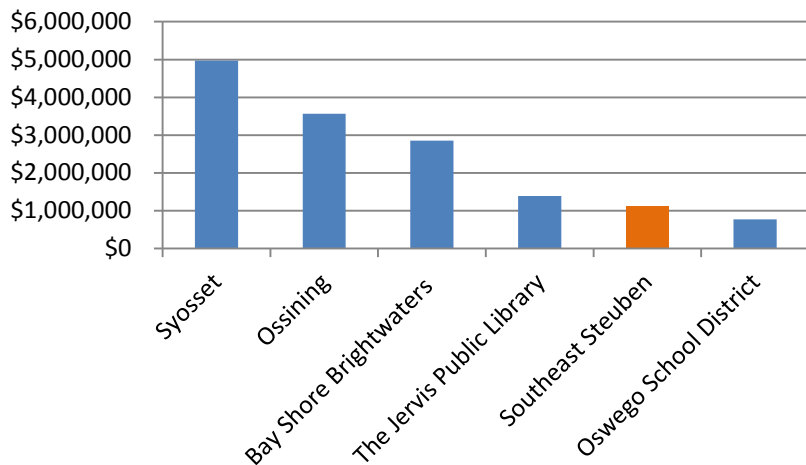
Source: Library Value Calculator, [ilovelibraries.org](http://ilovelibraries.org), maintained by the American Library Association

# How does SSCL compare to other libraries?

## Benchmarking to Similar Size Libraries

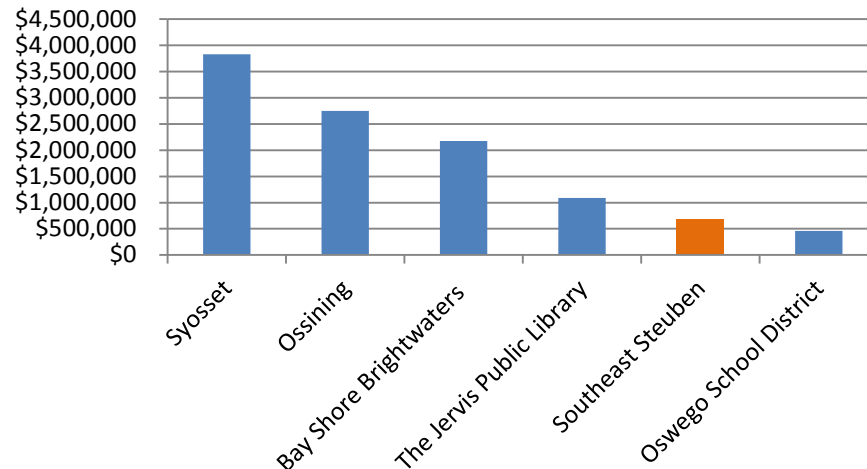
### Operating Expenditures

2012 - Libraries with 33,000 - 35,000 chartered service area



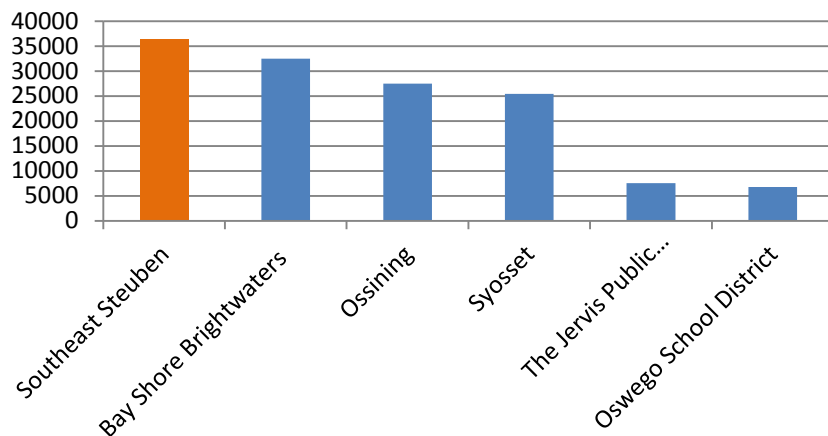
### Total Staff Expenditures (Salary & Benefits)

2012 - Libraries with 33,000 - 35,000 chartered service area



### Total Program Attendance

2012 - Libraries with 33,000 - 35,000 chartered service area



- One of the most cost efficient providers of library services compared to similar sized libraries.
- Highest ranked in total program attendance.
- Staffing costs significantly below average.

Source: New York State Library Development,  
<http://www.nysl.nysed.gov/libdev/libs/index.html#Statistics>, collection of library yearly reports from all states